



# Salem Audiology Clinic, Inc.

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## Characteristics of Amplification Tool (COAT)

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Our goal is to maximize your ability to hear so that you can more easily communicate with others. In order to reach this goal, it is important that we understand your communication needs, your personal preferences, and your expectations. By having a better understanding of your needs, we can use our expertise to recommend the hearing aids that are most appropriate for **you**. By working together **we** will find the best solution for you.

Please complete the following questions. Be as honest as possible. Be as precise as possible. Thank you.

1. Please list the top three situations where you would most like to hear better. Be as specific as possible.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

2. How important is it for you to hear better? Mark an X on the line.

*Not Very Important* ----- *Very Important*

3. How motivated are you to wear and use hearing aids? Mark an X on the line.

*Not Very Motivated* ----- *Very Motivated*

4. How well do you think hearing aids will improve your hearing? Mark an X on the line.

I expect them to:

*Not be helpful at all* ----- *Greatly improve my hearing*

5. What is your most important consideration regarding hearing aids? Rank order the following factors with **1** as the most important and **4** as the least important. Place an **X** on the line if the item has no importance to you at all.

- \_\_\_ Hearing aid size and the ability of others not to see the hearing aids  
\_\_\_ Improved ability to hear and understand speech  
\_\_\_ Improved ability to understand speech in noisy situations (e.g., restaurants, parties)  
\_\_\_ Cost of the hearing aids

6. Do you prefer hearing aids that: (check one)

- are totally automatic so that you do not have to make any adjustments to them.
- allow you to adjust the volume and change the listening programs as you see fit.
- no preference

7. Look at the pictures of the hearing aids. Please place an X on the picture or pictures of the style you would **NOT** be willing to use. Your audiologist will discuss with you if your choices are appropriate for you – given your hearing loss and physical shape of your ear.



BTE



Full Shell



In the Canal



Micro BTE



Half Shell



Completely in the Canal

8. How confident do you feel that you will be successful in using hearing aids.

*Not Very Confident* ----- *Very Confident*

9. There is a wide range in hearing aid prices. The cost of hearing aids depends on a variety of factors including the sophistication of the circuitry (for example, higher level technology is more expensive than the more basic hearing aids) and size/style (for example, the CIC hearing aids are more expensive than the BTE instruments). The price ranges listed below are for **one** hearing aid. Please check the cost category that represents the maximum amount you are willing to spend. Please understand that you are not locked into that price range. It is just very helpful for us to know your budget so that we can provide you with the most appropriate hearing aids.

- Economy digital hearing aids: Cost is between \$800 to \$1300 each
- Basic Plus hearing aids: Cost is between \$1400 to \$1900 each
- Advanced digital hearing aids: Cost is between \$2000 to \$2600 each
- Elite digital hearing aids: Cost is between \$2700 to \$3300 each

**Thank you for answering the questions.  
Your responses will assist us in providing you with the best hearing healthcare.**